

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020	10/01/2019-12/31/2019			
1	Wells Fargo Bank, National Association	15	\$1,385,100	TOP LENDERS BY TOTAL NUMBERS (all lenders)		#
2	Truist Bank	10	\$8,363,100	1.	Wells Fargo Bank, National Association	15
3	Stearns Bank National Association	8	\$1,008,000	2.	Truist Bank	10
4	Southern Bank and Trust Company	7	\$3,549,000	3.	Stearns Bank National Association	8
5	Atlantic Union Bank	7	\$3,074,300	4.	Southern Bank and Trust Company	7
6	Newtek Small Business Finance, Inc.	6	\$2,383,200	5.	Atlantic Union Bank	7
7	Manufacturers and Traders Trust Company	6	\$735,000			
8	Live Oak Banking Company	5	\$9,015,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		#
9	Sonabank	5	\$1,667,800	1.	First Home Bank	4
10	First Bank and Trust Company	5	\$438,500	2.	VCC Bank	2
11	Five Star Bank	4	\$1,225,000	3.	United Midwest Savings Bank, National Assoc	2
12	Bayport Credit Union	4	\$888,000	4.	MINT National Bank	1
13	First Home Bank	4	\$845,000	5.	Bank of George	1
14	Bank of America, National Association	3	\$5,395,500			
15	Blue Ridge Bank, National Association	3	\$1,025,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		#
16	BankUnited, National Association	2	\$2,780,000	1.	Stearns Bank National Association	8
17	Readycap Lending, LLC	2	\$2,610,000	2.	Southern Bank and Trust Company	7
18	VCC Bank	2	\$1,500,000	3.	Sonabank	5
19	United Midwest Savings Bank, National Assoc	2	\$858,000	4.	First Bank and Trust Company	5
20	Towne Bank	2	\$525,000	5.	Five Star Bank	4
21	Cadence Bank, National Association	2	\$400,000			
22	MVB Bank, Inc.	2	\$380,300	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		#
23	Village Bank	2	\$341,500	1.	Wells Fargo Bank, National Association	15
24	Chesapeake Bank	2	\$328,000	2.	Truist Bank	10
25	Fulton Bank, National Association	2	\$318,000	3.	Atlantic Union Bank	7
26	Bank of Clarke County	1	\$3,165,000	4.	Manufacturers and Traders Trust Company	6
27	MINT National Bank	1	\$2,950,000	5.	Live Oak Banking Company	5
28	Customers Bank	1	\$2,876,000			
29	Bank of George	1	\$1,565,000	CREDIT UNIONS		#
30	First Western SBLC, Inc	1	\$1,052,000	1.	Bayport Credit Union	4
31	Umpqua Bank	1	\$1,015,500	2.	Langley FCU	1
32	Hana Small Business Lending, Inc.	1	\$1,000,000	3.	DuPont Community CU	1
33	Pinnacle Financial Partners, Inc.	1	\$791,000	4.	1st Advantage FCU	1
34	Bank of Hope	1	\$640,000	5.	Central Virginia FCU	1
35	FVCbank	1	\$578,000			
36	Uwharrie Bank	1	\$536,300	CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)		#
37	Langley FCU	1	\$504,000	1.	Business Finance Group, Inc.	14
38	First National Bank (Altavista)	1	\$455,000	2.	504 Capital Corporation	14
39	Atlantic Capital Bank, National Association	1	\$445,000	3.	Rappahannock Economic Development Corporati	4
40	Citizens and Farmers Bank	1	\$424,000			
41	Bancorp Bank	1	\$421,900	504 - FIRST TRUST LENDERS (by NUMBERS)		#
42	Capital Bank, National Association	1	\$350,000	1.	Southern Bank and Trust Company	7
43	Pinnacle Bank	1	\$350,000	2.	Atlantic Union Bank	5
44	PNC Bank, National Association	1	\$340,000	3.	Sonabank	2
45	Virginia Partners Bank	1	\$300,000	4.	Towne Bank	2
46	DuPont Community CU	1	\$290,000	5.	Chesapeake Bank	2
47	Seacoast National Bank	1	\$275,000			
48	Pioneer Bank	1	\$236,000			
49	Pacific City Bank	1	\$200,000			
50	Hanmi Bank	1	\$192,000			
51	Skyline National Bank	1	\$162,500			
52	West Town Bank & Trust	1	\$150,000			
53	1st Advantage FCU	1	\$144,000			
54	National Bank of Blacksburg	1	\$140,000			
55	Celtic Bank Corporation	1	\$100,000			
56	New Horizon Bank, National Association	1	\$53,500			
57	TD Bank, National Association	1	\$50,000			
58	Central Virginia FCU	1	\$40,000			
59	Spirit of Texas Bank, SSB	1	\$30,000			
TOTALS		146	\$72,860,000			